Illustration of Values of Indexed Universal Life

Presented By: [Licensed user's name appears here]

| appears here] | | | | | | |
|---------------|-------------------------------|----------------|----------------------------------|-----------------------------|---------------------------------------|---------------------------------------|
| Ag | MaleIncomeAgeTax Rate4530.00% | | Indexed Interest 7.50 | Rate | Initial Payment 53,304 | Initial Death Benefit 1,300,000 |
| | | (1) | (2) Retirement | (3) | (4) | (5) |
| ۱ | /ear | Net Payment | Income After Tax Cash Flow | Year End Accum Value* | d Year End Cash Value* | Death Benefit |
| | 1 | 53,304 | 0 | 54,0 ² | 14 35,814 | 1,300,000 |
| | 2 | 53,304 | 0 | 112,50 | 76,102 | 1,300,000 |
| | 3 | 53,304 | 0 | 175,58 | 35 136,845 | 1,300,000 |
| | 4 | 53,304 | 0 | 243,64 | 48 204,908 | 1,300,000 |
| | 5 | 53,304 | 0 | 317,1 <i>°</i> | 15 278,375 | 1,300,000 |
| | 6 | 0 | 0 | 338,68 | | |
| | 7 | 0 | 0 | 361,7 <i>°</i> | | |
| | 8 | 0 | 0 | 386,31 | · · · · · · · · · · · · · · · · · · · | |
| | 9 | 0 | 0 | 412,59 | · · · · · · · · · · · · · · · · · · · | |
| | 10 | 0 | 0 | 440,68 | 32 415,501 | 1,300,000 |
| | 11 | 0 | 0 | 470,72 | · · · · · · · · · · · · · · · · · · · | |
| | 12 | 0 | 0 | 502,88 | | |
| | 13 | 0 | 0 | 537,3′ | · · · · · · · · · · · · · · · · · · · | 1,300,000 |
| | 14 | 0 | 0 | 574,24 | · · · · · · · · · · · · · · · · · · · | |
| | 15 | 0 | 0 | 613,88 | 33 613,883 | 1,300,000 |
| | 16 | 0 | 0 | 656,47 | | |
| | 17 | 0 | 0 | 702,32 | · · · · · · · · · · · · · · · · · · · | |
| | 18 | 0 | 0 | 751,76 | | |
| | 19 | 0 | 0 | 805,16 | · · · · · · · · · · · · · · · · · · · | |
| | 20 | 0 | 0 | 862,96 | 62 862,962 | 1,300,000 |
| | | 266,520 | 0 | | | |

*This is an InsMark supplemental illustration for indexed universal life. In an actual presentation, this footnote refers to an accompanying basic illustration from a specific life insurance company with important details, caveats, and guarantees.

Values Page: 1

Date: [Current date

20 Year Summary

For: Tom Murray

| Cum. Payments | 266,520 |
|--------------------|-----------|
| Cum. A/T Cash Flow | 0 |
| Cash Value | 862,962 |
| Death Benefit | 1,300,000 |

Illustration of Values of **Indexed Universal Life**

| Values Page: 2 Date: [Current date app | ears here | | d By: [License | ed user's nar | ne appears | here] |
|---|-------------------|------------------------------|----------------------------------|-----------------------------|----------------------------|---------------------------------------|
| | Male Age 45 | Income Tax Rate 30.00% | Indexed Interest 7.50 | Rate Pa | Initial ayment 3,304 | Initial Death Benefit 1,300,000 |
| | | (1) | (2) Retirement | (3) | (4) | (5) |
| | Year | Net Payment | Income After Tax Cash Flow | Year End Accum Value* | Year End Cash Value* | Death Benefit |
| | 21 22 | 0 0 | 50,000 50,000 | 871,621 881,363 | 871,621 881,363 | |
| | 23 | 0 | 50,000 | 892,429 | 892,429 | |
| | 24 | 0 | 50,000 | 905,122 | 905,122 | 1,099,900 |
| | 25 | 0 | 50,000 | 920,166 | 920,166 | 1,075,872 |
| | 26 | 0 | 50,000 | 936,038 | 936,038 | |
| | 27 | 0 | 50,000 | 953,082 | 953,082 | |
| | 28 | 0 | 50,000 | 971,484 | 971,484 | 1,103,851 |
| | 29 | 0 | 50,000 | 991,476 | 991,476 | 1,107,598 |
| | 30 | 0 | 50,000 | 1,013,356 | 1,013,356 | 1,110,169 |
| | 31 | 0 | 50,000 | 1,037,496 | 1,037,496 | |
| | 32 | 0 | 50,000 | 1,063,063 | 1,063,063 | |
| | 33 | 0 | 50,000 | 1,090,091 | 1,090,091 | |
| | 34 | 0 | 50,000 | 1,118,603 | 1,118,603 | |
| | 35 | 0 | 50,000 | 1,148,609 | 1,148,609 | 1,245,714 |
| | 36 | 0 | 50,000 | 1,180,104 | 1,180,104 | |
| | 37 | 0 | 50,000 | 1,213,060 | 1,213,060 | |
| | 38 | 0 | 50,000 | 1,247,425 | 1,247,425 | |
| | 39 | 0 | 50,000 | 1,283,115 | 1,283,115 | |
| | 40 | 0 | 50,000 | 1,320,008 | 1,320,008 | 1,454,040 |
| | | 266,520 | 1,000,000 | | | |

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40 Year Summary

For: Tom Murray

| Cum. Payments | 266,520 |
|--------------------|-----------|
| Cum. A/T Cash Flow | 1,000,000 |
| Cash Value | 1,320,008 |
| Death Benefit | 1,454,040 |

Illustration of Values of Indexed Universal Life

Presented By: [Licensed user's name appears here]

| Date: [Current date appears here] | | | | | | |
|-----------------------------------|-------------------|------------------------------|-----------------------------|-----------------|------------------------------|---------------------------------------|
| | Male Age 45 | Income Tax Rate 30.00% | Indexed Interest 7.50 | Rate | Initial Payment 53,304 | Initial Death Benefit 1,300,000 |
| | | (1) | (2) Retirement Income | (3) Year End | (4) Year End | (5) |
| | | Net | After Tax | Accum | Cash | Death |
| | Year | Payment | Cash Flow | Value* | Value* | Benefit |
| | | | | | | · |
| | 41 | 0 | 50,000 | 1,357,93 | 6 1,357,936 | 1,500,597 |
| | 42 | 0 | 50,000 | 1,396,68 | 0 1,396,680 | 1,548,414 |
| | 43 | 0 | 50,000 | 1,435,95 | 0 1,435,950 | 1,597,211 |
| | 44 | 0 | 50,000 | 1,475,38 | 3 1,475,383 | 1,646,634 |
| | 45 | 0 | 50,000 | 1,514,52 | 8 1,514,528 | 1,696,235 |
| | 46 | 0 | 50,000 | 1,552,81 | 8 1,552,818 | 1,745,448 |
| | 47 | 0 | 50,000 | 1,596,50 | 0 1,596,500 | 1,759,992 |
| | 48 | 0 | 50,000 | 1,647,67 | 5 1,647,675 | 1,777,902 |
| | 49 | 0 | 50,000 | 1,708,75 | 2 1,708,752 | 1,801,083 |
| | 50 | 0 | 50,000 | 1,782,65 | 5 1,782,655 | 1,831,834 |
| | | | | | | |

266,520 1,500,000

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50 Year Summary

For: Tom Murray

| Cum. Payments | 266,520 |
|--------------------|-----------|
| Cum. A/T Cash Flow | 1,500,000 |
| Cash Value | 1,782,655 |
| Death Benefit | 1,831,834 |

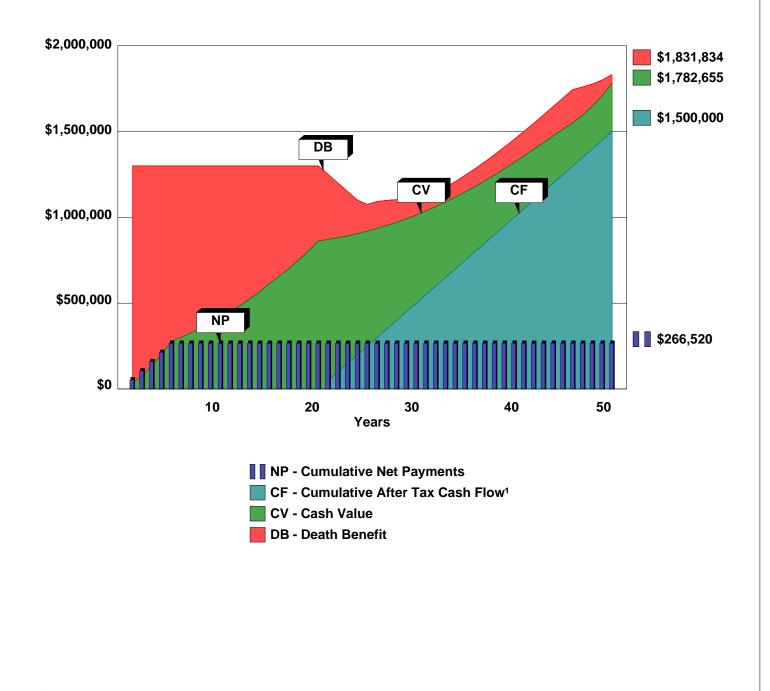
Illustration of Values of Indexed Universal Life

Date: [Current date appears here]

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For: Tom Murray

50 Year Graphic Analysis



¹For Retirement Income.